



The WWBR News & Views

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Issue No. 11

Professionals Dedicated to Progress

November 23, 2020

2020 Board of Directors

Roger Kopernik
President

Denny Tryban
Vice President

Peter (Bill) Whyte
Secretary/Treasurer

Cory McMurphy
Director

Cheryl Schlehuder
Director

Carol Steiger
Director

Kathie Parks
Director

Leslie Burroughs
Director

Aimee Smith
Director

BOARD STAFF

[Jeannie Rizzardi](#)
Association Executive

[Gracie Goddard](#)
Executive Assistant

[Julie Hull](#)
MLS Specialist

NEW MEMBER APPLICATIONS:

Lauren Bake – C21 Northland Gaylord
Alicia Boyden – C21 Northland Gaylord
Zachary Giegler – Re/Max North
Laura Hart-Smith – CB Schmidt Gaylord
Jody Lobsinger – Heart of Up North Realty
Margeaux Rumble – BHHS Gaylord
Nicole Schneider – EXP Realty

WELCOME NEW MEMBERS:

Dora Dee Brown – Exit Waterway Realty
Jake McDaniel – EXP Realty
Tracy Ngo – Up North Realty
Charity Proctor – CB Schmidt Cheboygan
Melissa Townsend – Mackinac Properties

DROPS:

Tonya Fox – Lakeshore Realty
Margie Merchant – Cardinal Real Estate
Melissa ...

Water Wonderland Board Holiday Office Hours:

CLOSED:

- Thursday, November 26th
- Friday, November 27th
- Thursday, December 24th (12pm)
- Friday, December 25th

Happy Holidays!

WWBR Toys for Tots Drive

Help Water Wonderland Board of REALTORS® bring the joy of Christmas to less fortunate children.

PICK UP DATES & LOCATIONS:

MONDAY, NOVEMBER 30th: Alpena, Cheboygan, Mackinac, Presque Isle, Rogers City

TUESDAY, DECEMBER 1st: Gaylord, Grayling, Montmorency, and Oscoda

CONTACT THE BOARD OFFICE AT (989) 732-8226 AND WE WILL PUT YOU ON THE PICK-UP LIST!

REALTOR RING DAY Friday, December 4th

We are looking for bell ringers for 1 hour shifts at the following locations;

Alpena Walmart, Cheboygan Loui's Fresh Market, and Gaylord Walmart (shifts filled).

Wal-Mart Alpena - 4pm-5pm, 6pm-7pm, 7pm-8pm

Loui's Fresh Market Cheboygan - 12pm until 5pm.

Note that there are COVID requirements for bell ringers this year: Masks must be worn and 1 bell ringer at a time.

Please call the board office (989) 732-8226 to reserve your shift.

2020 ELECTION RESULTS

Water Wonderland Board of Directors RE-ELECTED



Cory
McMurphy

Cheryl
Schlehuder

Bill
Whyte

Water Wonderland MLS Board of Directors RE-ELECTED



David
Carpenter

Julie
Ryzenga

Ryan
Wojan



PAUL BUNYAN MERGER UPDATE

The merger is on scheduled to be finalized by the end of December. FBS is in the final stages of the data conversion of the Paragon data, and we will begin training for FLEX MLS next week. We have set up three trainings for next week for our new members.

HOW TO ENTER LISTINGS, WWBR CRITERIA, MANDATORY FIELD TRAINING IN FLEXMLS - done by Jeannie Rizzardi, AE

Time: Dec 2, 2020 10:00 AM Eastern Time (US and Canada)

Join Zoom Meeting: <https://us02web.zoom.us/j/87820602983>

Meeting ID: 878 2060 2983

One tap mobile

+13126266799,,87820602983# US (Chicago)

+16465588656,,87820602983# US (New York)

HOW TO ENTER LISTINGS, WWBR CRITERIA, MANDATORY FIELD TRAINING IN FLEXMLS - done by Jeannie Rizzardi, AE

Time: Dec 2, 2020 02:00 PM Eastern Time (US and Canada)

Join Zoom Meeting: <https://us02web.zoom.us/j/86041325786>

Meeting ID: 860 4132 5786

One tap mobile

+13126266799,,86041325786# US (Chicago)

+16465588656,,86041325786# US (New York)

Getting Started with Flexmls

December 3, 2020

10:30-11:45 EST

Please join us for a detailed overview of the Flexmls. We'll look at Searching for listings, Contact Management, Adding and Changing Listings, Customizing your Dashboard and more!

Click here to register for GETTING STARTED WITH

FLEXMLS: <https://attendee.gotowebinar.com/register/4004301912325569294>

Josh Hernandez

Customer Projects & Relations

FBS

The Michigan Department of Health and Human Services Issues "Three-Week Pause" Order – In-Person Real Estate Services Remain Permitted. [VIEW THE ORDER](#)

As the order relates to real estate, it will allow for continued in-person client services and scheduled showings. However, the following restrictions will be in place:

1. Masks are required for all gatherings, including real estate showings.
2. While residential gatherings of 10 or less people are still permitted, the new rules provide that the 10 people cannot be from more than 2 households. What that means for Realtors® is that open houses are not permitted. In addition, showings will be limited to the buyers and the selling agent. Sellers cannot be present. Buyers cannot bring persons from outside their household to the showing.
3. Work that can be feasibly performed remotely should be performed remotely.

RESIDENTIAL SOLD INFORMATION FOR OCTOBER

COUNTIES	SALES		VOLUME		AVG. SALES		MEDIAN SALES	
	2019	2020	2019	2020	2019	2020	2019	2020
Alcona	10	6	1,189,400	612,000	118,940	102,000	111,000	107,000
Alpena	34	47	3,926,800	7,498,837	115,494	159,549	90,000	134,000
Antrim	9	6	889,999	934,000	98,888	155,666	102,000	155,000
Cheboygan	50	54	10,658,565.00	11,165,920.00	213,171	206,776	152,500	167,000
Chippewa	1	0	25,000	0	25,000	0	25,000	0
Crawford	23	28	2,617,100	4,416,420	113,786	157,729	115,000	123,250
Mackinac	5	8	1,174,000	1,066,900	234,800	133,362	220,000	149,500
Montmorency	25	34	3,089,000	4,919,050	123,560	144,677	109,900	107,500
Oscoda	14	34	1,098,000	6,176,700	78,428	181,667	69,500	128,950
Otsego	51	58	7,876,300	10,729,250	154,437	184,987	155,000	184,250
Presque Isle	19	28	2,058,250	4,033,000	108,328	144,035	95,500	115,500